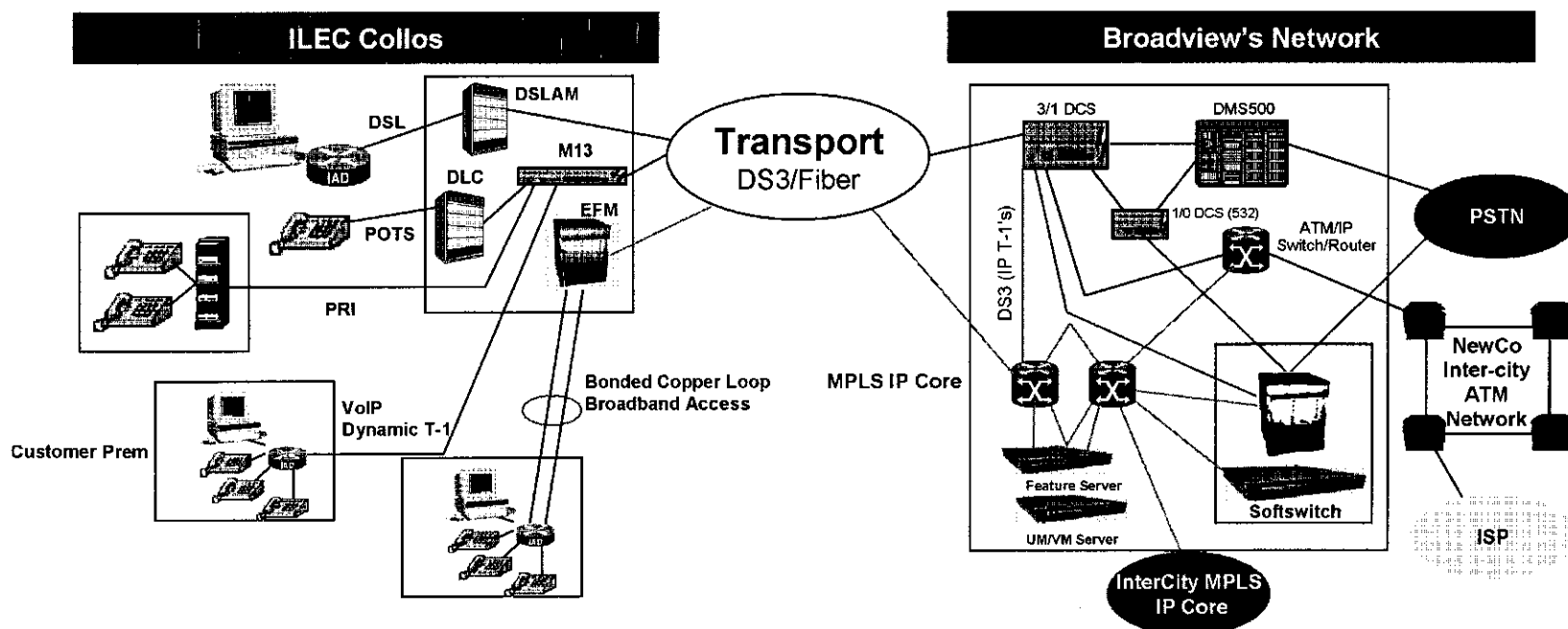




Facilities-Based Network⁽¹⁾

- 9 Class 5 multi-service switches and 2 IP softswitches, including Nortel, Lucent and MetaSwitch
- 246 collocations, over 2,400 metro and long haul route miles of fiber
- Next generation IP-centric core network
 - MetaSwitch, Lucent LCS, softswitch technology
 - Juniper MPLS-enabled core and edge routers
- Actelis supported Ethernet in the first mile solution facilitating the delivery of fiber-like services over bonded copper loops
- Zhone Universal Edge and Lucent Anymedia product lines
- Cisco Systems' MGX/BPX product of ATM edge/core switches to power the inter-city ATM backbone



Extensive Core Network Infrastructure in Place to Meet Ever-Evolving Needs of Our Customers

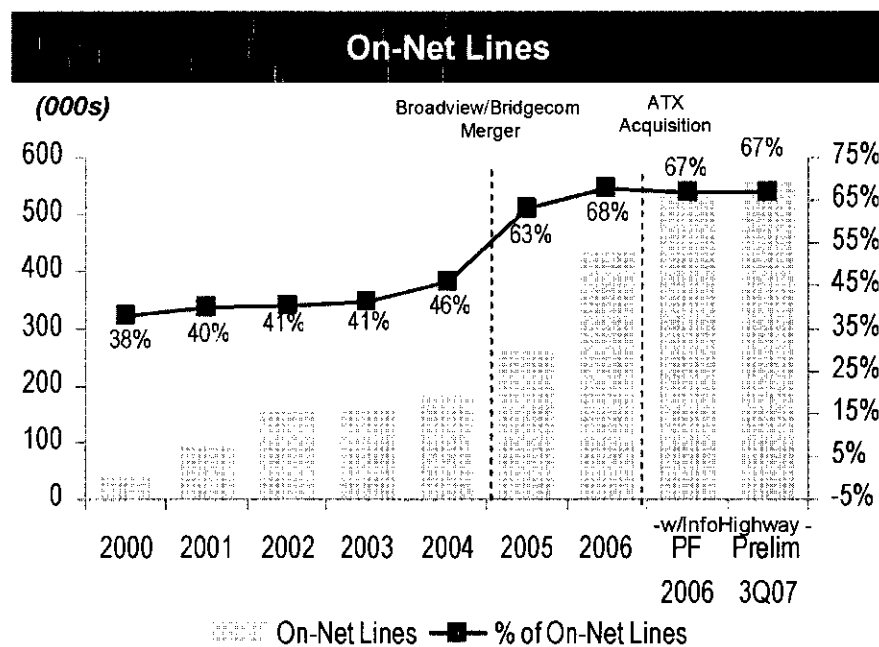
⁽¹⁾ Pro forma Broadview.



Continue to Target Higher Margin Products and Services

Historical and Pro Forma Broadview

- Focus on adding lines on-net and leveraging the existing network
 - Focus on selling integrated and bundled service offerings
 - Focus on high margin value-added services such as managed services and hardware solutions
- Commission structure incentivizes sales force to target high margin products



B,A,I

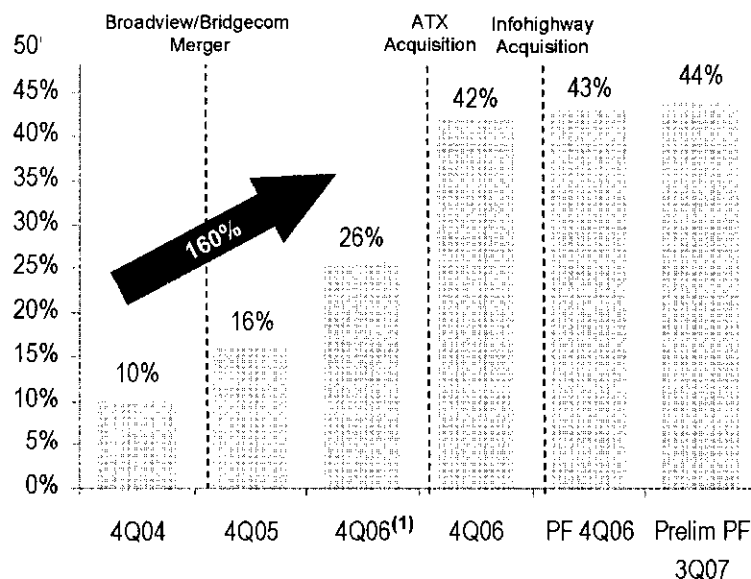
Approximately 80% of New Revenue Installed is in Our On-Net Footprint



T-1 On-Net Business Customers

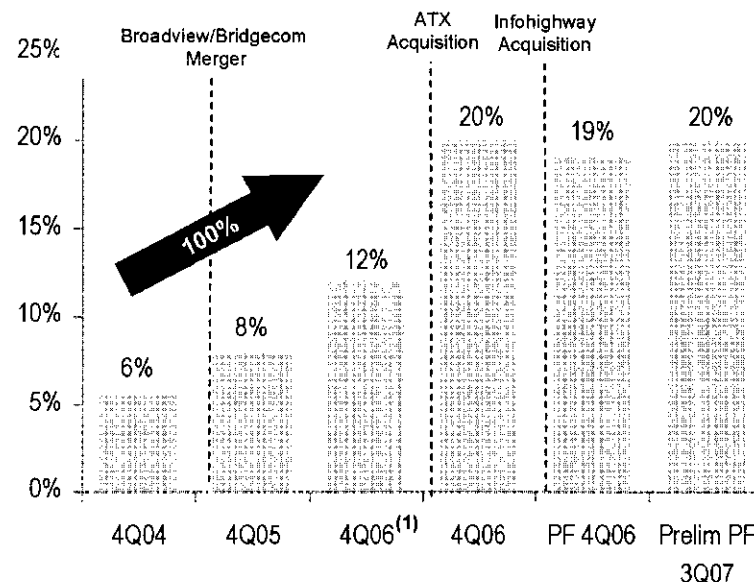
Historical and Pro Forma Broadview

T-1 Lines as % of Total Business Lines



— B ——— B,A,I ———

Data/Broadband Lines as % of Total Lines

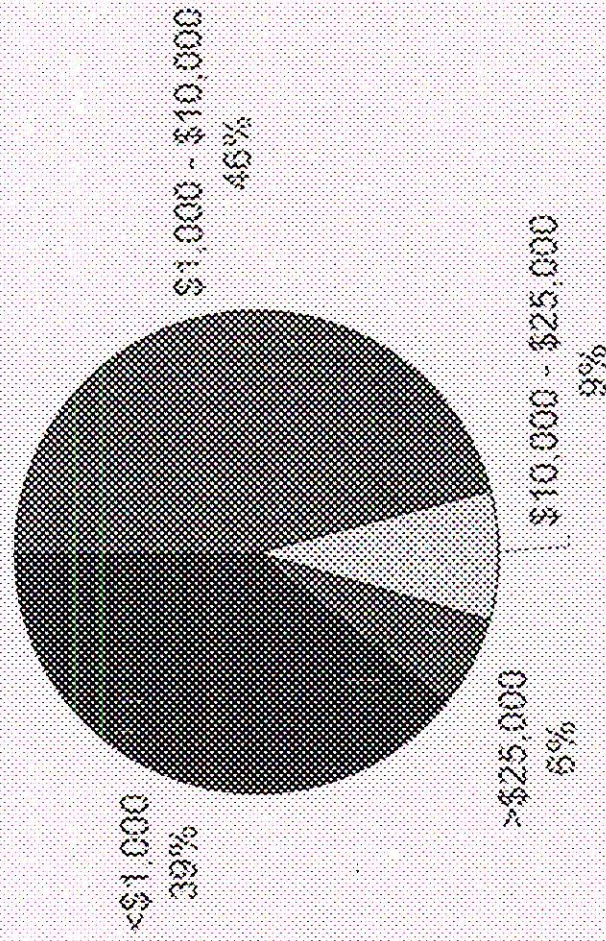


— B ——— B,A,I ———

Our Focus is to Target T-1 On-Net Customers with Multiple Products to Retain Long-Term Contracts and Generate Higher Incremental Margins

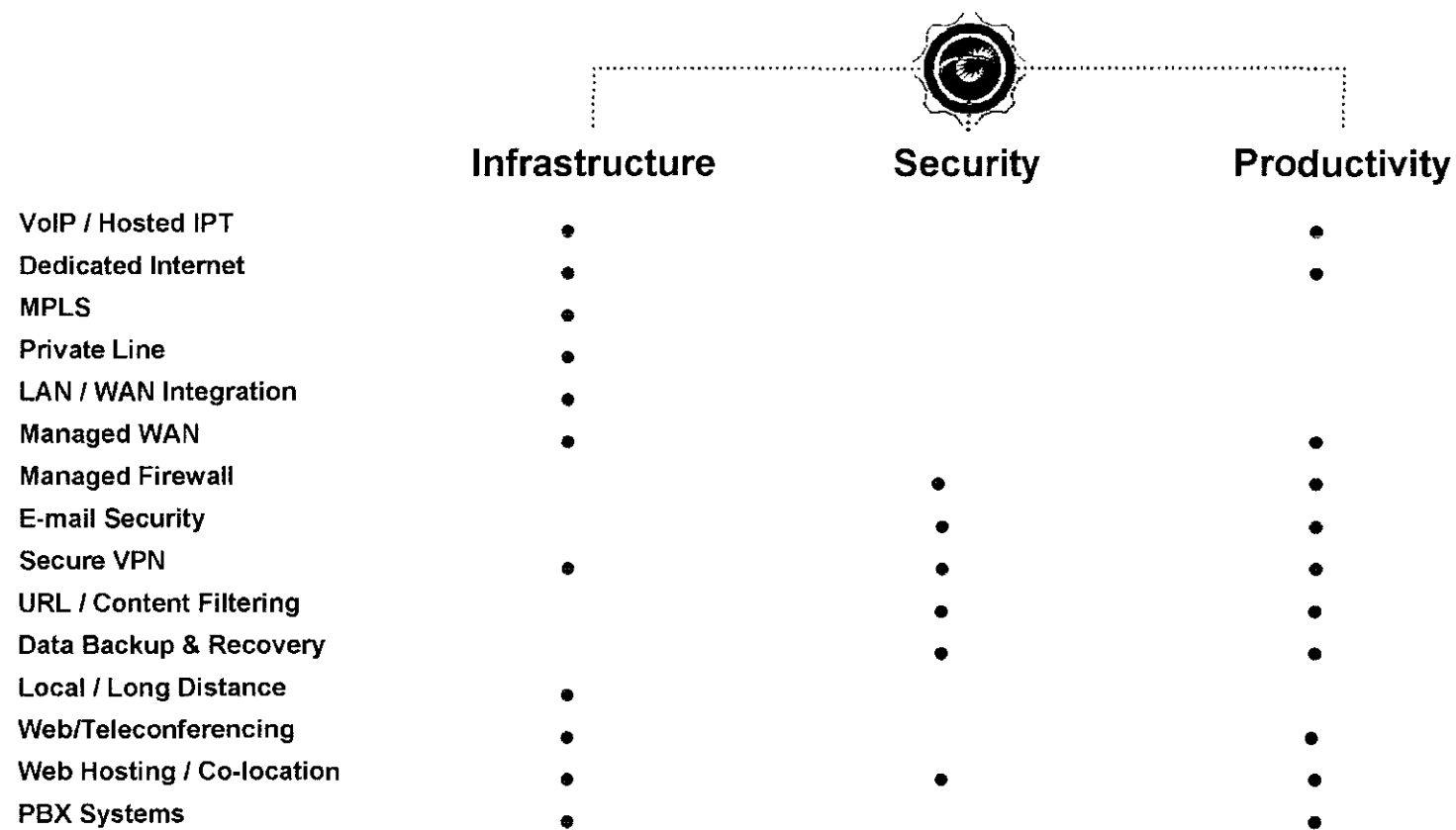


Customer Revenue Mix by Account Size(1)



Structured to serve organisations from small to very large

What Do We Do?



The Total Solution Company providing Infrastructure, Security and Productivity Solutions



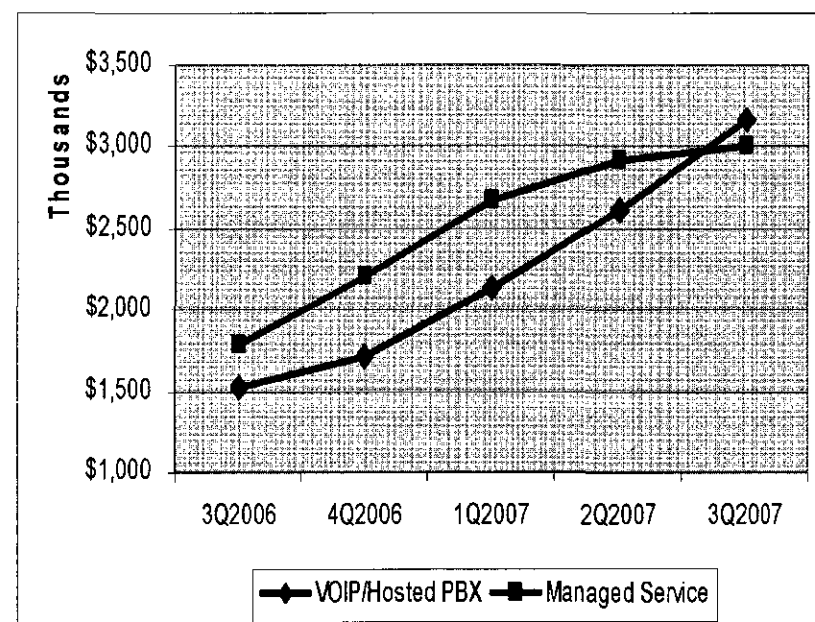
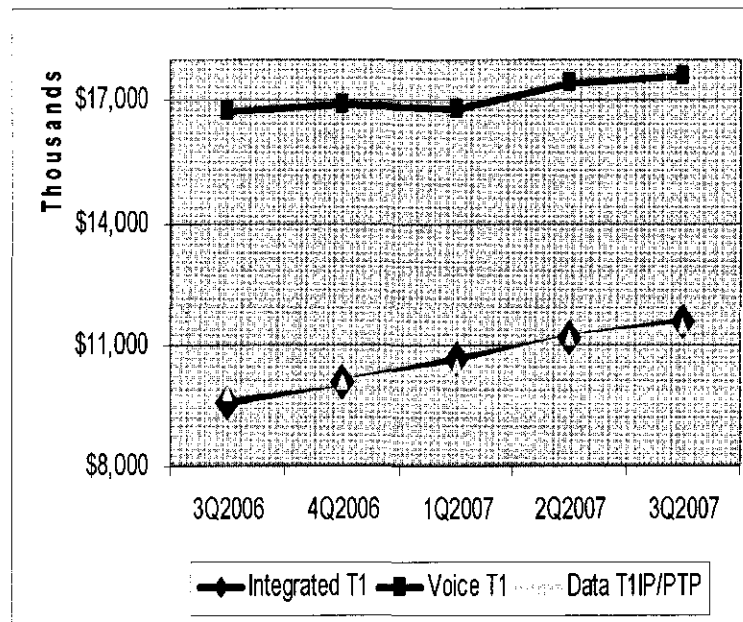
Growth Product Trends

- Total YoY Net Revenue Growth of Key Products = 18%+

- Year over Year Net Revenue Growth by Product

- Integrated T 21%
- Voice T 5%
- Data T 17%

- VoIP/Hosted PBX 107%
- Managed Services 68%

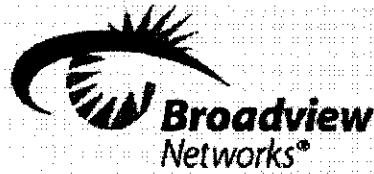


Double Digit Growth From Our Key Growth Products



Highlights

- **Significant growth opportunity in core northeast and mid-Atlantic markets**
 - Operates in 10 states which represents \$73 billion or 25% of the U.S. telecom market⁽¹⁾
 - Serves dense telecom markets → New York, Philadelphia, Boston, Washington D.C. and Baltimore
- **High quality, diverse revenue and customer base**
 - Over 70,000 small and medium sized business customers
 - Carrier access and reciprocal compensation represents only 6% of revenue
 - No significant customer concentration and churn of less than 1.0% for T-1 services
- **Highly scalable facilities-based network and OSS infrastructure**
 - Next generation IP infrastructure will support significant growth, product development and product functionality
 - Future capital expenditures are primarily success based
- **Strong pro forma financial position and credit profile**
 - Significant cost savings and synergies from the InfoHighway acquisition
 - Strong liquidity and deleveraging transaction
- **Experienced and proven management team and committed sponsors**
 - Average 20 years of industry experience
 - Extensive acquisition and integration experience


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BUSINESS : PRODUCTS & SERVICES

VOICE SERVICES

Managed Security Services

Voice Services

- Voice Plans
- Local & Regional
- Long Distance
- International Long Distance
- Voice T1+PRI
- Integrated Access Solutions
- Calling Services & Features
- VoIP

Data & High-Speed Internet

Phone Systems

Wholesale Voice

Wholesale Data

Wholesale Hot Cuts

Residential

Contact Us

For more information
call 1-800-BROADVIEW
(1-800-276-2384)
or [Contact Us online](#)

Get the Edge with the Single-Source Solution

Finally, a solution that meets your need for service, simplicity and savings. With one source for everything from local calling to advanced data networking, you have easy access to a full spectrum of advanced communications. As your business prospers, we can provide the expanded services that support your growing needs. We can also help you control costs with low rates and billing information that makes tracking expenses simple. Switch to the company that really means business.

Voice Services

- **LOCAL PHONE SERVICE** - Start saving on local calls, and simplify by consolidating all your calling through one carrier.
- **REGIONAL PHONE SERVICE** - Low rates on calls within your state, but beyond your local calling area.
- **LONG DISTANCE SERVICE** - Control the cost of both domestic and international long-distance calling with a choice of calling plans.
- **INTERNATIONAL CENTS LONG DISTANCE** - Your business can save money when calling the most popular international destinations across the globe. For a small monthly fee, you'll benefit from some of the best rates you can receive anywhere!
- **VOICE T1 + PRI SERVICES**

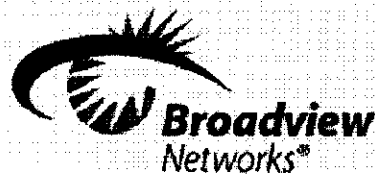
Order Broadspeed Voice T1+PRI today to:

- Save money over your ILEC's digital service.
- Protect your voice lines with Broadview Networks state-of-the-art remote monitoring.
- Take advantage of service supporting multiple trunk and call types.
- Pay a single per minute rate for all your long distance in the continental U.S.
- Get the personal service you want with a dedicated account manager.
- **INTEGRATED ACCESS SOLUTIONS** - Tap into the full power of communications with Broadspeed Integrated Access Solutions. Using either a single Integrated T1 or Voice over DSL connection, Broadview Networks meets all your needs for local, regional,

- long distance and higher-speed Internet access in one cost-efficient package.
- **ONE PROVIDER, ONE POINT OF CONTACT, ONE BILL.**

**Savings will vary.*

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[SEARCH](#) • [CONTACT US](#) • [CUSTOMER CENTER](#)**BUSINESS : PRODUCTS & SERVICES****DATA & HIGH-SPEED INTERNET****Discover the Full Potential of Your Business -
Switch to Leading-Edge Data Communications**

- Managed Security Services
- Voice Services
- **Data & High-Speed Internet**

- ADSL & SDSL
- Dedicated Internet Access
- Integrated Access Solutions
- VoIP
- MPLS

- Phone Systems
- Wholesale Voice
- Wholesale Data
- Wholesale Hot Cuts
- Residential

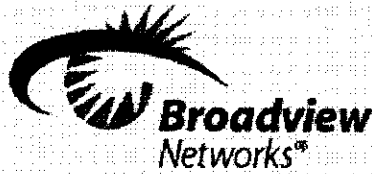
With the power of broadband, your business can soar. Our data services enable you to distribute vital business information to employees, colleagues, customers and vendors - at maximum speed. The opportunities for productive collaboration are unlimited: e-commerce, telecommuting, video communications, distance learning and a whole world of network applications.

We've designed a complete family of data networking services and Integrated Access Solutions to help you compete in the rapidly evolving business scene. Whether you want high-speed dedicated Internet access or an integrated solution for your voice and internet services, we deliver. Call or e-mail us and find out how to get connected now.

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(1-800-276-2384)
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Broadview Networks Wholesale Services gives your company one stop shopping with its broad range of wholesale products, and tools, allowing you to expand your market coverage, reach more customers generate profitable revenues and grow your business.

We offer a comprehensive product portfolio and the systems to ensure timely and successful provisioning. Our network has been labeled as one of the highest quality and most reliable in the industry. Our fully automated patented systems and processes provide the back office our customers demand for success. All of which is monitored and maintained by our redundant, 24/7 Network Operation Center (NOC).

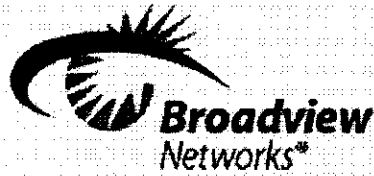
- Managed Security Services
- Voice Services
- Data & High-Speed Internet
- Phone Systems
- **Wholesale Voice**
 - POTS/Hot Cuts
 - T-1/PRI
 - Integrated T-1
- Wholesale Data
- Wholesale Hot Cuts
- Residential

Contact Us

For more information
call 1-800-BROADVIEW
(1-800-276-2384)
or [Contact Us](#) online

- Greater than 185 On-net ILEC collocations throughout the Verizon Territory
- Fully automated, end-to-end provisioning
- Web-based management tools give you instant access to account information as well as qualifying and ordering/provisioning tools
- Online Loop Quote tool immediately puts pricing information at your fingertips
- Circuit Utilization tools allow you to easily identify up-sell opportunities
- Competitive rates
- Comprehensive Reseller training program

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BUSINESS : PRESS & NEWS**PRESS RELEASES**

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-2006
-2005**BROADVIEW NETWORKS EXPANDS MARKETS FOR TOTAL SOLUTIONS™, BUNDLED VOICE, DATA, INTERNET AND HARDWARE PRODUCT****Terri Drexler****CONTACT:** tdrexler@broadviewnet.com
(914) 922-7900

Carrier Addresses Customer Demand for Comprehensive Communications Solutions with the Addition of Traditional and Converged Phone Systems throughout Entire Footprint

RYE BROOK, NY-- (BUSINESS WIRE)--July 10, 2006--

Broadview Networks, a leading facilities-based communications provider in the Northeast, today announced the expansion of its Total Solutions™ product offering throughout the Boston metropolitan area, Western Massachusetts, Rhode Island, New Hampshire, Buffalo NY, Syracuse NY, Albany NY, Northern New Jersey and metropolitan Philadelphia. Broadview Networks Total Solutions™ product of bundled voice, data, Internet and phone systems enables customers to increase efficiencies by obtaining all of their communications services from a single provider.

"We have experienced significant success providing our Total Solutions™ bundled product offering in Broadview's downstate New York markets for over six years," said John Petranchik, Director of Hardware Solutions for Broadview Networks. "We are now extending our formula into new markets to meet the burgeoning demand for traditional and converged phone systems, and all-inclusive solutions."

"Broadview Networks is focused on offering business customers convenience and value with Total Solutions™ that encompass high-quality voice, high-speed data, integrated access, and hosted and premises-based phone systems," stated Brian Crotty, President and Chief Operating Officer for Broadview Networks. "Customers throughout New England and Upstate New York now have a truly differentiated provider in which to entrust all of their communications needs."

"Over the years Broadview Networks has not only satisfied our needs but continues to exceed our expectations as a full-service communications provider," said Rae Szymanski, Executive Vice President and Chief Operating Officer for the Visiting Nurse Association of Hudson Valley. "We relish the ability to obtain multiple services from one provider. As our organization has grown, our communications needs have changed and we have

clearly benefited from Broadview's Total Solutions™ approach to address our voice, data, Internet and phone system requirements."

Broadview Networks' ability to deliver a Total Solution™ of complementary services appeals to small and medium-sized businesses that prefer to work with one company to satisfy all of their communications needs. Customers receive a primary point of contact and consolidated billing for all services, and are backed by a full-service provider that has the ability to support them as they grow.

Broadview Networks' Hardware product line features Nortel Networks Business Communications Manager and Norstar phone systems. These powerful systems deliver complete, integrated telephony and data services using traditional telephony, VoIP and wireless communications.

About Broadview Networks (www.Broadviewnet.com)

Broadview Networks is a network-based electronically integrated communications provider (e-ICP) serving small and medium-sized business customers in the Northeastern United States. The Company offers integrated communications solutions, including local and long-distance voice services; data services that encompass VPN and MPLS enabled offerings; hosted and premises-based VoIP systems; traditional telephone systems; and high-speed Internet services using DSL, T1 and T3 technologies. Customers receive a single, easy-to-understand bill and have a primary point of contact for real-time, personal customer care.

About Visiting Nurse Association of Hudson Valley (vnahv.org)

A leader in home healthcare, the Visiting Nurse Association of Hudson Valley & affiliates has been serving the entire Westchester community since 1898. The VNA offers comprehensive professional home care services 24-hours a day, 7 days a week. Hospice Care in Westchester & Putnam is the area's largest provider of home care to patients facing life-threatening or advanced illnesses in Westchester & Putnam Counties. VNA Home Health Services is a licensed agency that recruits, trains and places home health aides for personal care. VNA is accredited by the Joint Commission on Accreditation of Healthcare Organizations and is a member of the Pinnacle Healthcare Network.

Forward-looking Statement: This press release contains forward-looking statements (i.e., statements that are not historical) describing future plans and objectives. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. Although we believe that the assumptions on which these forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and as a result, the forward-looking statements based on those assumptions also could be incorrect. In light of these and other uncertainties, the inclusion of a projection or forward-looking statement in this press release should not be regarded as a representation by us that our plans and objectives will be achieved. You should not place undue reliance on these forward-looking statements, which apply only as of the date of this press release. We undertake no obligation to update such statements to reflect subsequent events.

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**BROADVIEW NETWORKS EXTENDS AWARD-WINNING
MANAGED NETWORK SECURITY OFFERINGS TO NEW
YORK/NEW ENGLAND BUSINESSES**

Terri Drexler

CONTACT: tdrexler@broadviewnet.com
(914) 922-7900

***Rollout highlights key advancements in integration of
regional leaders***

RYE BROOK, N.Y.- May 30, 2007 - Broadview Networks Holdings, Inc., a leading provider of integrated communications, has announced continued momentum in its integration with recently acquired ATX Communications, including the expansion of a premier product offering and the implementation of enhanced customer experience initiatives.

The Company has extended its ATX FrontLineSM suite of managed security services to additional Broadview markets including the New York and Boston metro areas, as well as Upstate New York and Rhode Island. Combining technology and expertise that establish best practices for customers' e-mail filtering, firewall management, and secure remote access - all for a single, predictable monthly fee - the FrontLine solution set is now available to organizations throughout Broadview's extensive Northeastern/Mid-Atlantic footprint.

"FrontLine answers a real need among small and mid-size businesses," stated Lou Sommi, Senior Vice President of Product Marketing for Broadview. "Partnering with Broadview lets customers defend their businesses against threats that require more than just a basic firewall or one-size-fits-all software. Plus, deploying these security measures as an outsourced IT solution lets them concentrate on their own objectives and core competencies, rather than worrying about issues like employee Internet usage and productivity, network access, or compliance and other legal exposure."

Key benefits of FrontLine's security services include blocking malicious and unwanted activity at the network level, long before it ever reaches a customer's server or threatens its operations, as well as providing web-based tools for access to performance reports and controls, keeping customers informed and involved without dedicating staff resources to maintain the applications.

To serve the new Northeast markets, the Company has deployed

new Cisco Catalyst switch at its New York City data center. Since its initial rollout in ATX's Mid-Atlantic footprint in late 2004, FrontLine has had a considerable impact: surpassing an estimated 50,000 commercial end-users in Pennsylvania, New Jersey, Delaware, and the Baltimore-Washington corridor in its first year on the market, and earning the 2006 Product of the Year Award from TMCnet/Communications Solutions magazine.

In another significant step, the Company has initiated the migration of ATX customers to Broadview's best-in-class billing system. As a result, legacy ATX customers are benefiting from a new bill layout and access to an online "e-Care Center." With a clear, easy-to-read format, the enhanced bill features quick-reference summaries and graphs to help customers track usage trends and by location, while the e-Care Center lets customers view bill detail, review service choices, and make electronic payments via a secure online tool at their convenience.

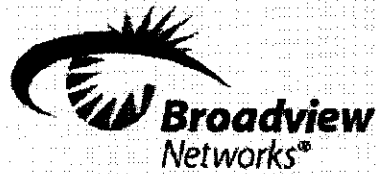
"A shared customer-oriented culture is one of the characteristics that make ATX and Broadview such a complementary pairing," said Brian P. Crotty, Chief Operating Officer of Broadview Networks. "These billing enhancements add a valuable new layer to the exceptional customer support the ATX team has delivered for more than 20 years, while the expansion of the FrontLine suite lets us deliver crucial security services to augment the voice and data services already utilized by Broadview customers."

"Our ability to leverage each company's respective strengths," added Crotty, "means that the completion of the Broadview-ATX integration will solidify our ability to serve small and mid-size businesses with even more capabilities than before, while ensuring high levels of quality, attention, and care that they simply wouldn't find anywhere else."

About Broadview Networks (www.Broadviewnet.com)

Broadview Networks is a network-based integrated communications provider serving approximately 70,000 small and mid-sized businesses throughout the Mid-Atlantic and Northeast regions of the U.S. Broadview makes it easy for organizations to implement technologies that solve their infrastructure, security, and productivity challenges. The Company delivers total solutions, integrating local and long distance voice communications; hosted and premise-based VoIP systems; data services encompassing VPN- and MPLS-enabled applications; traditional telephone hardware; high-speed Internet services; and a full suite of managed network security services. Broadview customers benefit from award-winning customer service including a web-based account management tool and a primary point-of-contact for real-time, personal customer care.

Forward-looking Statement: *This press release contains forward-looking statements describing future plans and objectives. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, and other factors, some of which are beyond our control and*



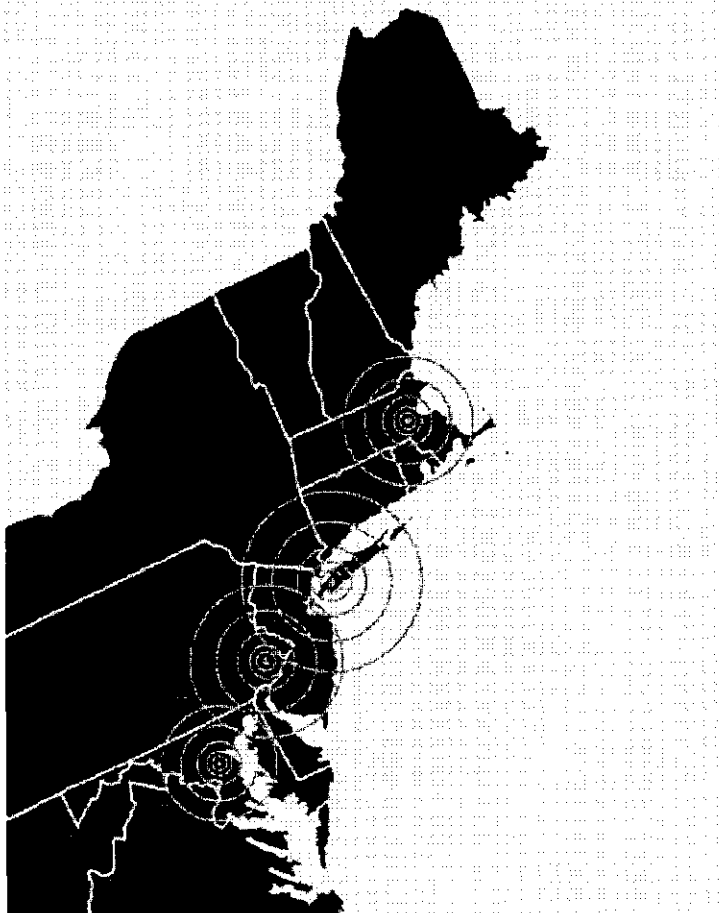
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How Can A Fiber Network Change Your Business Allow Us to Shed Some Light on the Subject

Who can you count on to enable your company to thrive in the 21st century? A company that's been doing business the same old way for years? Or a growing company that's thinking about your connectivity needs in a whole new way?

As your demand for data connectivity, faster Internet access and other broadband applications increases, turn to the network services provider who offers a flexible solution that prepares you to stay ahead of your business needs. A company that delivers cost-effective solutions over end-to-end fiber optic connections. A company named Fibertech Networks.

Fibertech can offer you greater reliability, flexibility and security for your business-critical IT- and communications-networking needs. Put simply, we're here to help you reach your goals by providing alternative connectivity for your growing networks.

Customer Satisfaction

With over a decade of network operations behind us, we feel strongly that our outstanding customer satisfaction levels are a direct result of exhibiting unwavering business integrity. We define this simply as consistently doing what we said we would do - and then when possible, going a step beyond. The most important secret to our success is found in providing a customer experience unlike any other. With things like your own dedicated, knowledgeable sales representative, record-time responsiveness, and bullet-proof product and service guarantees. Plus, every Fibertech customer has access to our technical support staff, 24/7. So if you ever need help, no matter what time of day or night, it's just a phone call away.

Value and Dependability

We're committed to ensuring that the value of your relationship with Fibertech will be far richer than anything you'll ever pay for our services. It also includes our well-earned reputation for service dependency, low maintenance and flexible solutions, in addition to such tangibles as outstanding customer satisfaction, unparalleled quality, peace of mind and loyalty. And while you may not be able to put a price tag on such intangibles, it's all part of the Fibertech package, at no extra charge.

As carriers and enterprises continue to place a greater interest in redundant and diverse network connections, Fibertech Networks is helping to develop their IT networks with increased security and flexibility built in. Across 20 mid-size markets in the Northeast and Midwest, Fibertech is the alternative fiber infrastructure provider to the legacy telephone and cable companies. Leveraging this deep metro fiber optic network footprint, Fibertech offers highly-customized solutions to meet growing bandwidth requirements.

Carriers can take advantage of lit metro access services or dark fiber optic connections for faster revenue realization, greater control of both operational and financial performance, and reduced dependency on the LEC.



[View or Download
At A Glance
\(PDF/900x600\)](#)

Enterprises can choose from Private Line T1s to OC-192 connections, Ethernet from 3 to 100 Mg and beyond, business-class dedicated Internet access, collocation or the unlimited bandwidth of dark fiber optics - all delivered on end-to-end fiber optic connections.

High-speed fiber optic data connections are as crucial a resource for businesses and carriers as electricity. It's time to take advantage of Fibertech's directly routed fiber solutions and exceed your business requirements.

To learn more about how our fiber optic networks can change your business for the better, please call 866-697-5100 or complete our sales inquiry form.

Fibertech Networks
300 Meridian Centre / Rochester, NY 14618
866-697-5100

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Fact Sheet

Year Founded: 2000**Corporate Headquarters:**

300 Meridian Centre
Rochester, NY 14618
866-697-5100 (Phone)
585-442-8845 (Fax)

Ownership: Privately held**About Fibertech**

As a premier broadband provider, Fibertech has quickly established itself as a high-quality provider of metro-based fiber optic transport services.

Fibertech is a leader in building and operating fiber optic networks throughout mid-size cities in the Eastern and Central regions of the United States. The company has built metro-area networks strategically connecting local Telco central offices, carrier hotels, data centers, office parks and other high traffic locations. In addition, Fibertech is unrivaled in its ability to extend its fiber networks cost-effectively into individual business locations to provide high performance, customized network solutions.

Founded in 2000 and privately held, Fibertech investors are led by Nautic Partners of Providence, RI, and Banc of America Capital Investors of Charlotte, NC.

Markets Served

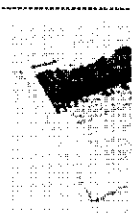
Fibertech operates one of the nation's largest, independently owned metro-area fiber optic footprints in the United States. The company has core networks operational in 21 cities including Buffalo, Syracuse, Rochester, Binghamton, White Plains, and Albany, NY; Providence, RI; Pittsburgh, PA; Indianapolis, IN; Columbus, OH; Hartford, Stamford, Bridgeport, New Haven, New London and Danbury, CT; Worcester and Springfield, MA; Concord, NH; Montgomery County, MD; and Wilmington, DE, with a lesser fiber presence in a number of other markets.

Leadership

Building on decades of telecom experience, Fibertech's management team has extensive expertise in all facets of fiber optic network design, construction and management. Under the leadership of President and CEO John K. Purcell's more than 30 years of experience with Frontier Corporation, and Frank Chiaino's 30 years in executive roles at Time Warner Cable, positions Fibertech as a true business partner for its clients.

Customers Served

Fibertech serves major long distance, CLEC, ISP and wireless carriers. The company also boasts *Fortune 500* companies, large financial institutions, major healthcare facilities, well-known universities, K-12 school districts, along with many mid-size companies in very diverse industries as customers.

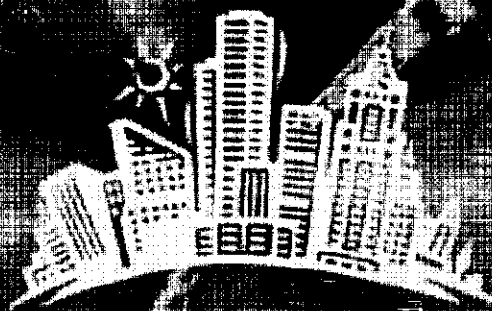


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METRO NETWORKS YOU CAN BUILD ON

WE'RE MAKING
BIG THINGS
HAPPEN



AROUND
MID-SIZE
CITIES

**METRO NETWORKS
YOU CAN BUILD ON,**

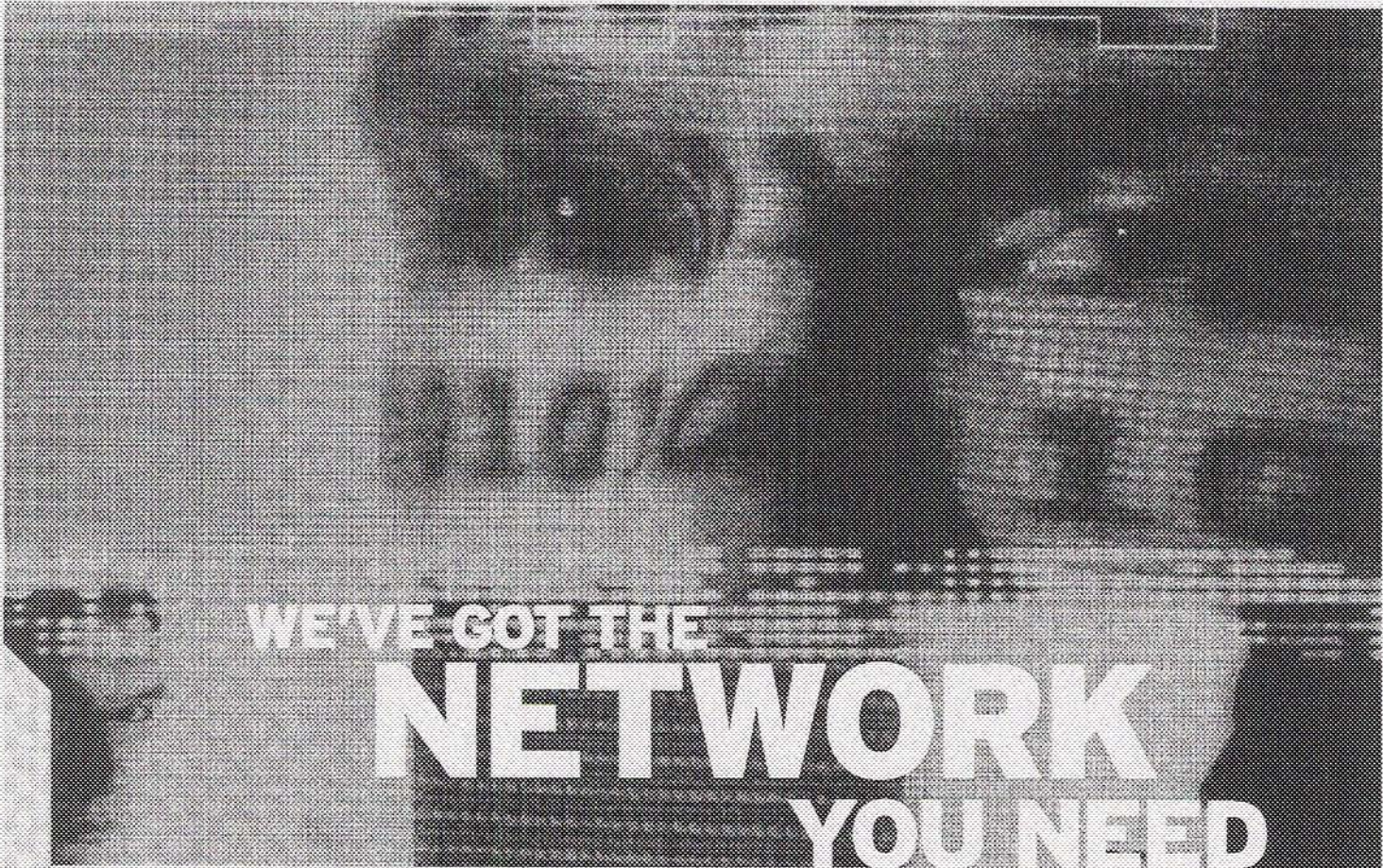
CITIES YOU CAN GROW IN

■ Every city may not be big enough to support an NFL team or a thriving theater district. But even smaller, mid-size cities still have a need for increased bandwidth and advanced telecommunications services. We're committed to helping satisfy and grow that demand, and to helping grow business opportunities for our partners. We're Fibertech Networks, and we're building, leasing and operating dark fiber networks in the cities where you'll find those big opportunities.

We've also built a company you can grow with for years to come. In a number of cities, we're already operating networks that are serving a wide range of customers. And, backed by extensive financial resources, we're expanding our footprint daily.

Plus, as the first competitive fiber network being built in most of the markets we serve, Fibertech lets you grow your business without subsidizing your competition.





WE'VE GOT THE NETWORK YOU NEED

Fibertech's extensive metro networks are the perfect foundation on which to build your infrastructure. We've designed our high-capacity, high-reliability networks to effectively meet the needs of a wide range of communications providers, including CLECs, IXC's, wireless carriers, ISPs, ICP's and next-generation carriers who want to leverage DSL and Gig-E technologies.

And with telecom technology changing at such a rapid pace, the flexibility of a dark fiber network offers you a number of advantages:

- ▶ Virtually unlimited bandwidth at a fixed cost
- ▶ The ability to completely control performance and costs
- ▶ A flexible, competitive and customizable configuration and cost structure
- ▶ The ability to utilize technological advances to better manage traffic demand

We've also designed our state-of-the-art networks to dependably handle the complete range of today's—and tomorrow's—broadband applications.

- ▶ Single-mode, non-zero dispersion shifted fiber
- ▶ Supports SONET, DWDM, ATM, Gig-E and video
- ▶ Diverse ring topology
- ▶ ARC fusion splicing